

## Member Benefits – Status Report

- **Health Insurance** - Ohio Insurance Services Agency
  - <http://www.ohioinsuranceservices.com/>
  - Working to pool LHDs as a “lower risk” group – currently completing assessment of ~ 700 employees.
- **Property/Casualty Insurance** – Public Entities Pool of Ohio
  - <http://www.pepohio.org/>
- **Flu Vaccine Group Purchasing Contract with Sanofi Pasteur**
  - Contract prices were reduced in late March
  - Order online through [www.vaccineshoppe.com](http://www.vaccineshoppe.com) and receive an additional 1% discount
  - Additional discounts available to returning customers
- **Deferred Compensation** – probably best to stay with county.
- **Workers Compensation** – pursuing separate rate/grouping with Jeff Kidney, Compensation Solutions, Inc.
- **Natural Gas** – Marketing CCAO program in which LHDs can participate directly with the OK of their county.

The County Commissioners Association of Ohio Service Corporation (CCAOSC) who is offering a new energy program designed to help keep natural gas costs under control. The CCAOSC established a natural gas program in 2000 to save counties money through pre-payment and aggregation. Since the inception of that program, the CCAOSC Natural Gas Program has saved the 30-member counties over \$7.4 million in gas commodities. In the past year, counties saved over \$1.3 million. The CCAOSC has been researching how to achieve more cost savings and open the program to more counties. The CCAOSC has partnered with Palmer Energy to help manage a new natural gas program – CCAOSC Energy Solutions - for member counties. Program advantages: utilize strength of group buying and leverage buying power to shop the market and secure the best deals. The CCAOSC believes this program has the potential to provide significant value for your county.

**County boards of Health who are currently paying their own natural gas bills will be able to participate directly in this cost-saving program, with the approval of their county** – if you are interested, please contact your county officials to inquire about the county’s participation and/or the ability for your health district to participate in this program – all CCAO members recently received updated information on the program.

- **Long Distance Phone/Cell Phone** – calls into several providers.
- **Group Purchasing Options**
  - **State of Ohio Cooperative Purchasing Program** (allows local governmental entity to receive state contract pricing on various goods and services)
    - <http://das.ohio.gov/gsd/Procurement/Coop/ods.htm>
    - Requires board resolution, modest annual enrollment fee (\$235) and quarterly usage reports
  - **Govdeal.com** (eBay for governmental entities)

- **US Communities Purchasing Alliance** (general supplies and equipment)
  - <http://www.uscommunities.org/>
- **Northwest Ohio Shared Services** (focus on medical supplies)
  - [http://www.hcno.org/noss\\_service.htm](http://www.hcno.org/noss_service.htm)
  - Application process required
- **Cardinal Health VIP**
  - Working with regional rep to join as a group
  - Group purchasing for medical, office, other supplies and equipment